

FLASH

The Electrical Board of Missouri and Illinois

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Chairman of the Board
The Okonite Company

Jeff Stoyanov

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Bill Kuempel

2nd Vice Chairman
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Sachs Electric

Mike Smith

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Cathi Tennant

Frost Supply

Jeff Wahl

Cummins Sales and Service

Dave Wakeman

Ameren

Dennis Weisenborn

Ameren

Phil Wentz

McClure Engineering

Vol. 108 No. 6

JUNE 23, 2017

LACEY BERNARD INSTALLED AS CHAIRMAN OF THE BOARD

Lacey Bernard, The Okonite Company will lead the Electrical Board during 2017-18. He joined the organization in 1997 and has served two terms on the Board of Directors from 2002-2008 and 2009-2015 and then was elected to the 2nd Vice Chair position.

The following were installed as Electrical Board Officers for 2017-18 at the June 22nd Board of Directors meeting:

Chairman of the Board	Lacey Bernard	The Okonite Company
1 st Vice Chairman	Jeff Stoyanov	Vector Electrical Sales
2 nd Vice Chairman	Bill Kuempel	Butler Supply
Treasurer	Kurt Schulz	Eaton's Crouse-Hinds Division

Elected to the Board of Directors for a two year term:

Mark Barthel –Springfield Electric Supply; Bob Benson – Benson Electric, Ron Black – Ameren; Joe Burbridge – Leviton Manufacturing Co.; Tom Bush – Eaton Corp.; Mike Kelsch – French Gerleman; Jim Porter – Cape Electrical Supply and Craig Schild – Sachs Electric.

The last three past chairs remain on the Board of Directors and they are Dennis Weisenborn, Ameren; Jim Heisserer, Ross and Baruzzini and Phil Jacquot of Guarantee Electrical.

The following individuals were not up for re-election this year:

John Barud - Ameren Illinois; Rick Hill – St. Louis County; Bob Kaemmerlen - Kaemmerlen Electric; Ken Keeney - Pyramid Electrical Contractors; Steve McElroy - Graybar Electric; Bob Peat – RJP Electric; Michael Smith – Schaeffer Electric; Cathi Tennant - Frost Supply; Jeff Wahl – Cummins Sales and Service; Dave Wakeman – Ameren and Phil Wentz – McClure Engineering.

IN MEMORIAM



Message from Outgoing EBMI Chairman Phil Jacquot

Lacey Bernard (right) presents Phil with his Leadership plaque as 2016-17 EBMI Chair.

It was an honor to serve as Chairman for the 2016-17 year.

I just want to provide a short recap of this past year.

As you all know, the Electrical Expo was our major focus during the year. At our last meeting, we reviewed surveys and comments from exhibitors and attendees. I don't want to rehash that discussion at this time, but rather say a big "THANK YOU" to Ameren as our Expo sponsor, the many companies that partnered with us to offer other opportunities during the Expo, all the exhibitors that helped sell-out the show, the members who provided guidance serving on one of the committees and the many volunteers that assisted the staff with the activities of Electrical Expo.

We are also fortunate to have service providers that work well with the staff, Conexsys as our registration contractor, Graphic Mailing Services to who handle our printing and mailing services, Laura Kangrga, our graphic designer, Paramount Convention Services as the decorator and the entire staff at the St. Charles Convention Center who handled security, electrical, catering, audio visuals, shuttles for parking lots and registering attendees during the show. The document with the Convention Center for the show is 42 pages long, detailing when and where our activities take place and what is needed for each activity.

All of the above played an important role in the success of the Electrical Expo. Without their cooperation, it would be difficult to offer the region such a tremendous educational opportunity to gain knowledge on industry topics at the seminars and have the chance to view so many products in one location.

During my time at the Expo, I talked with attendees and exhibitors and was very happy to hear many of the favorable comments regarding our show.

We did have many events and activities besides the Expo and we certainly thank all our committee chairs who assisted with these annual programs. We just seem to flow through the year with programs benefitting our members and industry associates, but we all realize that there are many members involved in coordinating these events and we need to thank them also.

And to my fellow officers and directors, I sincerely thank you for the support during my term as Chairman. I hope everyone agrees that we had a very successful year due to the efforts of many.

I also want to thank Bill and Annie for their support and hard work through the year.

The Electrical Board officers and staff express our sincere condolences to family of **Pat Haumesser**, wife of the late Arnold Haumesser who passed away on June 6th, **Phil Wentz** of McClure Engineering whose dad Donald passed away on June 12th; and to **Ben Schaper**, retired from Vatterott College whose wife Judith passed away on June 13th.

CALENDAR OF EVENTS

See calendar on www.electricalboard.org

July 4 th	Independence Day (EBMI Office closed)
August 17 th	Renewable Energy Summit At Ameren Headquarters 7:30 to 12 noon
August 30 th	Renewable Energy Summit At Courtyard by Marriott in Columbia 7:30 to 12 noon
Sept. 18 th	GOLFFest At Crescent Farm Golf Course
Sept. 28 th	Renewable Energy Summit At Osage Centre in Cape Girardeau 7:30 to 12 noon
Oct. 11 th	Emerging Illinois Energy Topics At Lincolnland Community College Springfield, IL 7:30 am to 12 noon
Oct. 14 th	BBQ at the VA Medical Center
Oct. 14 th	Bowling Fundraiser for Michael A. Postiglione Scholarship
Oct. 20 th	ELECTRICAL SAFETY at Ameren headquarters 7:30 am to 12:00 noon
Nov. 2 nd	Emerging Illinois Energy Topics In Mt. Vernon 7:30 am to 12 noon
Dec. 6 th <i>Wednesday</i>	CHRISTMAS MIXER at Chase Hotel

Call EBMI at 636-305-6434 for more information or to register for any of these events or visit our website at www.electricalboard.org.

ANOTHER HOLE IN ONE AT SPORTSMAN'S HOLIDAY

This is the second consecutive year that a golfer scored a Hole in One during our golf outing. **Tim Smegner** hit his on Dogwood # 2 this year and **Jim Reinhardt** hit his on Hawthorn #4 last year.

RECAP OF June 5th Sportsman's Holiday

It was HOT but still a beautiful day for golf at Foest Park Golf Course.

We had 132 golfers and 20 volunteers enjoying a day with the temperature in the 90's. Some enjoyed it more than others as the event recap will show. Overall, it was another successful outing for our members and guests. We thank Kurt Schulz and Ron Black, Chairs of the 2017 Sportsman's Holiday.

Special thanks to **FEDERATED INSURANCE** for donating tees, koozies and many other items for each golfer.

CONTEST RECAP FORMAT THIS YEAR

Shamble – 4-person best ball

Congratulations to the TEAM winners in our three flights. There was a scorecard playoff in each flight.

Flight A – Bruce Erickson's team - 59

Flight B – Craig Lampe's team - 66

Flight C – Bob Woestendieck's team - 71

PAR 3 CONTEST WINNERS

Dogwood Hole #2 – Tim Smegner – Hole in One

Dogwood Hole #5 – Mike Arb – 3' - 4"

Dogwood Hole #8 – Bill DePriest – 2' - 2"

Hawthorn Hole #2 – Chris Dallas – 8' – 2"

Hawthorn Hole #4 – Ed Rhomberg – 2' – 11"

Each Par 3 winner received \$80 cash prize.

EBMI VETS CHARITY HOLE

Winner of the Cardinal Tickets

Hawthorn #9 – Chris Arb – 31"

**We thank RLG for providing the
two Cardinal tickets.**

We raised \$620 for our EBMI Vets and their continuing efforts for the Veterans at VA Hospital. We thank our golfers for their participation at the VETS Charity Hole.

PUTTING CONTEST BENEFITTED THE SALVATION ARMY AND EBMI SCHOLARSHIP FOUNDATION

This special event raised \$445 which will be split between the two charities. We thank Forest Park Golf Course for donating two foursomes as our Putting Contest prizes. There were 202 entries into the drawing.

Jim Reinhardt and Dustin Schnurr won the Putting Contest drawing for the foursomes donated by Forest Park Golf Course.



We thank the following hole and attendance prize sponsors.

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THE OKONITE CO.
S&C ELECTRIC
SACHS ELECTRIC

Attendance Prizes provided by:

Ambitech Engineering, Ameren Illinois, Ameren Missouri, Archway Electrical Sales, BHMG Engineers, Butler Supply, Eaton's Crouse-Hinds Div., ECC Supply Inc., Fletcher-Reinhardt Company, Frost Supply, Guarantee Electrical, J.F. Electric, Ketzner Enterprises, Inc., Metro Electric Supply, Milwaukee Tool and The Okonite Co.

We thank all of our wonderful volunteers who help the staff at the Sportsman's Holiday!

Found on course – 6 iron. Call EBMI office if you lost this club.

POSITIONS WANTED

6A17 – MARKETING SPECIALIST - Highly motivated individual with a recent Communication degree and numerous marketing, sales, and event planning experiences. Writes engaging and effective web marketing content, while also maintaining exceptional interpersonal skills. Available to start immediately. Contact EBMI for resume.

POSITIONS AVAILABLE

4117 - INSIDE SALES REP

WESCO Distribution, Inc. –St Louis location has an immediate opening for an IC Inside Sales Rep. All information can be accessed through the link below.

https://hrconnect.wesco.com:443/OA_HTML/OA.jsp?OAFunc=IRC_VIS_VAC_DISPLAY&OAMC=R&p_svid=182853&p_spid=8735052&p_lang_code=US

6117 – OUTSIDE SALES/ BUSINESS DEVELOPMENT

Anixter offers competitive salary and bonus program to reward your results. We are known for our exceptional training and on-going development programs to support your career growth including a tuition reimbursement. We provide our employees excellent benefits including medical, dental, 401K with employer match, and additional company provided retirement benefits.

Position Description:

- * You will be developing new business in the assigned territory, as well as retaining and developing business with existing customers.
- * The position is focused on initiating, establishing and building strong relationships as well as the retention of existing loyal customers.
- * Deliver products and services that exceed our customers' expectations.
- * Engage Anixter's resources into the accounts to better serve value to the end user and customer.

Please check out this opportunity at https://www.anixter.com/en_us/about-us/careers.html and select US/Missouri opportunities, or send resume to stlouiscareers@anixter.com.

Thanks to our
2017-18 COMMITTEE CHAIRS
for accepting these leadership positions

Ameren Missouri-EBMI Task Force

Ron Black, Ameren
Ron Sangster, Centrex Electrical Supply

Ameren Illinois-EBMI Task Force

Brian Cuffle, Ameren Illinois
Don Harrod, Springfield Electric Supply

Board of Directors

Lacey Bernard, The Okonite Co.

Chairmen's Circle

Dennis Weisenborn, Ameren

Christmas Mixer

Ray Voigt, Martin Electrical Sales

Consulting Engineers Forum

Phil Wentz, McClure Engineering

Education

Keith Cooper, McClure Engineering

Events

Bill Kuempel, Butler Supply

Finance

Kurt Schulz, Eaton's Crouse-Hinds Div.

GOLFfest

Bruce Erickson, Siemens Industry
Ed Rhomberg, Rexel

Golf League

Bruce Erickson, Siemens Industry

Industry Awards

Nancy Martin, Martin Electrical Sales

Marketing & Membership

Jeff Stoyanov, Vector Electrical Sales

Nominating

Jim Heisserer, Ross & Baruzzini

EBMI Vets

John Schertzer, Eaton

Sportsman's Holiday

Kurt Schulz, Eaton's Crouse-Hinds Div.
Ron Black, Ameren

21st Century

TBD

Women's Electrical Board

Kris Steiger, Schaeffer Marketing Group

Anyone wishing to serve on a committee, please email bill@electricalboard.org or annie@electricalboard.org.



Ron Pate, senior vice president of operations and technical services at Ameren Illinois, and Tamer Rousan (right), a supervising engineer Ameren Illinois, near the natural gas generators at the Ameren microgrid.

Article and photo by David J. Unger
for Midwest Energy News

Illinois utility's microgrid first to 'island' nearby residential customers

Tucked away behind a research park at the University of Illinois Urbana-Champaign is a glimpse into what many industry analysts say is the future of the power industry. There on campus, a microgrid of solar panels, wind power, natural-gas generators and energy storage work in concert to balance electricity supply and demand.

Ameren Illinois, which serves power to 1.2 million customers across the state, completed the \$5 million facility in December and formally unveiled it in May. The utility calls the nearly 1.5-megawatt microgrid one of North America's most advanced distributed-energy-resource facilities.

It also serves as a physical and practical manifestation of a more connected, less centralized power system that has been discussed among Illinois policymakers and advocates for at least the past decade.

"Our focus on building a next generation energy delivery system has enabled Illinois to emerge as a national leader in smart grid innovation," Richard J. Mark, chairman and president of Ameren Illinois, said in a statement. "As the technologies we are testing at this microgrid facility become more accessible in the future, our customers will be able to count on Ameren Illinois to help them safely install and cost-effectively operate distributed generation resources."

In the near-term, Ameren Illinois hopes the microgrid can improve reliability for the more than 190 nearby homes it can power. In the event of a disruption to the broader power grid, the Ameren microgrid can "island" itself away from the rest of the system and continue to supply power to its local customers.

Farther down the line, the microgrid is poised to function as a cornerstone in a cleaner, smarter, more efficient power grid. This summer, Ameren Illinois plans to begin installing 83,000 smart meters in Champaign County, part of its plan to supply its entire service territory with Advanced Metering Infrastructure by the end of 2019.

The hope is that this kind of networked, distributed generation — when paired with more dynamic metering technology — can enable consumers to better manage what kind of energy they use and how they use it.

"They really will have control of their energy use ... whether it be [reacting to] a price signal or [acting upon] a desire for green energy, those kinds of things that really give the customer control" says Ron Pate, senior vice president of operations and technical services at Ameren Illinois.

Customers 'seamlessly supported'

The most visible components of the Ameren microgrid are the 100-kilowatt wind turbine, the 125-kilowatt solar array, the 250-kilowatt battery and the two 500-kilowatt natural gas generators. But the real power of the microgrid lies in the largely automated control system that ties all the pieces together, determining which sources generate power and to where based on real-time supply, demand, weather conditions and various economic indicators.

This setup allows Ameren Illinois to seamlessly transition customers from microgrid supply to the larger grid and back without any interruption.

"When a microgrid islands from the larger grid it loses all of the essential ancillary services that provide customers the quality power they need," said David Chiesa, senior director of business development at S&C Electric, the Chicago-based company that provided the microgrid's battery and intelligent automation. "Ensuring that customers are seamlessly supported by the distributed generation of a cyber-secure microgrid requires expert engineering, energy storage, and intelligent equipment that can think and act quickly."

Another unique feature of Ameren Illinois' system is that it functions at utility-scale voltage, between 4 kilovolts and 34.5 kilovolts. It also makes Ameren Illinois the first investor-owned utility to use a microgrid to island real, paying customers on an active feeder, according to S&C Electric.

However, Ameren's is not the first or the only microgrid in Illinois. The Illinois Institute of Technology, a university on Chicago's South Side, runs on [an \\$18.5 million, 9-MW microgrid](#) — which the school says had a payback period of five years. ComEd, Illinois' largest utility, plans to build an adjacent microgrid that would be the country's first pair of networked microgrids. Across the U.S., installed microgrid capacity is expected to more than double to reach 4.3 gigawatts by 2020, according to [an analysis by GTM Research](#).

Because of its proximity to UIUC's highly ranked engineering school, the Ameren microgrid can also serve as an educational tool.

Tamer Rousan, a supervising engineer at Ameren Illinois and a UIUC graduate, says when he was in school the prevailing wisdom was not to go into power engineering because it was boring and hadn't changed in decades. But now, he says, the subject draws a lot of attention from the nearby engineering students.

“Everybody is interested in solar and wind,” he says. “Everybody is interested in the smart grid ... These guys come in with eyes wide open, really excited with what we’re doing here.”

From policy to practice

The story of the Ameren microgrid is also as much about legislative assertiveness as it is about engineering innovation.

Ameren’s Pate credits the 2011 Energy Infrastructure Modernization Act (EIMA) as sparking a conversation that led to the microgrid and other projects like it. The bill called on Illinois utilities to invest a combined \$2.6 billion in infrastructure upgrades and smart-grid work, and is widely seen as spurring the proliferation of smart meters and efficiency programs in the years since.

The EIMA got a boost in December with the passage of the Future Energy Jobs Act. Although the final version of the legislation [dropped funding for several microgrids](#) in the Chicagoland area, it nevertheless set aside hundreds of millions of dollars for wind and solar development, particularly in low-income areas. Just a few months after the bill’s passage, the Illinois Commerce Commission, which regulates the state’s utilities, launched [NextGrid](#), a statewide, collaborative study of the future of utilities.

Despite the hefty price tag of these updates to the grid, consumer groups have largely embraced them, hoping that investment in aging infrastructure today will pay dividends in the future.

“The energy industry is undergoing dramatic changes, and we need to make sure that consumer value is maximized,” Dave Kolata, executive director of the Citizens Utility Board, said in a statement in response to the launching of NextGrid. “This is an excellent opportunity to help lay the regulatory groundwork for an energy future that gives consumers the tools they need to take advantage of a more reliable and affordable electricity system.”

TABLE TOP OPPORTUNITES

Member/non-member rates apply

EBMI offers table top opportunities at a number of programs during the year. If interested in any of the following programs, please email bill@electricalboard.org.

Renewable Energy Summit

Aug. 17th in St. Louis

Aug 30th in Columbia

Sept. 28th in Cape Girardeau

Emerging Illinois Energy Topics –

Oct. 11th in Springfield

Nov. 2nd in Mt. Vernon

Electrical Safety – Oct. 20th in St. Louis

Held in the spring in Springfield and Mt. Vernon

Energy Efficiency Workshop – Jan. 25th in St. Louis

AMEREN MISSOURI TRADE ALLY NETWORK AWARDS

Ameren Missouri representatives and Trade Allies from across the energy efficiency industry gathered, April 21st, to celebrate a year of success in saving customers energy and money with the Ameren Missouri BizSavers Program.

EBMI companies received several of the 2016 honors...

Trade Ally of the Year

McClure Engineering

Energy Efficiency Champion

Holt Electrical Supply

Most Outstanding Electrical Contractor

Aschinger Electric Company

Most Outstanding Regional Electrical Distributor

Metro Electric Supply

Most Outstanding National Electrical Distributor

Graybar Electric Company

Most Outstanding Lighting Representative Agency

Lighting Associates

The following individuals of members companies were recognized as Stars Behind the Scenes.

Tim Lamberth, SSLtg

Chris Pelton, Siemens

Mike Schaeffer, Schaeffer Marketing Group

Ryan Walsh, Ross & Baruzzini

Jeremy Welsch, Integrated Facility Services

Congratulations to all the award recipients whose work helped save more than 53,000,000 kilowatt-hours of energy savings and earning more than \$3,600,000 in energy efficiency incentives for Ameren Missouri customers.

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TABLE TOP OPPORTUNITIES RENEWABLE ENERGY SUMMITS

August 17th at Ameren Headquarters
August 30th at Courtyard by Marriott in Columbia
September 28th at the Osage Centre in Cape Girardeau

Table top opportunities are available at each location. Cost: St. Louis - \$125; Jefferson City - \$100 and Cape - \$100. If interested in a table top at any of the three locations, email bill@electricalboard.org **before July 7th** to be added to flyer.

These programs are organized by the Ameren Missouri –EBMI Task Force.

* * * * *

Name _____ Company _____
Email _____

I plan to have a table top at ...

August 17th August 30th September 28th

Please call EBMI Office with credit card info

Flyer for attendees will be in the July FLASH

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IT'S YOUR LIFE

A Vision for the Next Generation

Develop talent now for a successful future

While incentives such as bonuses and profit sharing are important, recognizing achievements and building self-esteem are priceless.

Some business owners procrastinate or avoid communicating their succession plans because they fear how family members and employees might react. However, their silence may actually create more stress and cause harm to the business. Most employees—including family members—will feel more secure about the future if they know what to expect and how they will fit in.

It's never too late to develop a business succession plan. But the earlier you start, the better. Estate planning experts agree that long-term plans to transfer businesses are generally much more successful than those “patched together” following the unexpected death or disability of an owner.

Business succession actually begins with each employee's first day on the job

Think about it, whether he or she is one of your children or a high school student working part-time, that young person could someday be the head of the company.

Experts agree—succession planning includes creating an environment that motivates employees to use their talents and skills to reach their full potential and contribute to the success of the business. Sounds simple, but how do you accomplish it?

Perhaps a mentor program or an apprenticeship is a good start. Talented young people are more likely to stay with the company if they feel involved in something bigger than their own job. It is wise to provide opportunities by matching experienced workers with newer employees to guide them as they grow in their jobs.

As employees gain experience, they become assets to your business and their value increases. Providing key employees opportunities to gain well-rounded business experience through cross-functional training and experience is admirable. This no doubt helps them become dependable managers who can make good decisions and take initiatives to improve operations.

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