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Archkey Solutions

/Sachs Electric

Vol. 114 No. 8

August 9, 2023



IT'S FINALLY HERE!!!

HAVE YOU REGISTERED?

If not, go to www.electricalboard.org and click on attendee registration.

If you have, don't forget to bring your confirmation letter with the QR code to the convention center to scan and print your badge.

Lines will be long in mornings for seminars, so make sure you have QR (digital or printed) ready to make it faster for everyone & come early!

SEE YOU THERE!!!

**SHOW HOURS – WEDNESDAY, August 23rd – 1:00 TO 7:00 PM
THURSDAY, August 24th – 9:00 AM TO 4 PM**

IN MEMORIAM



Bill Regan

LET'S TALK...

Our Electrical Expo is just weeks away.

We still need your help in promoting the Expo to your associates and customers.

The **exhibitors** are busy preparing their booth displays and materials to hand out to the attendees. We cannot thank them enough for participating in our show.

They exhibit to see our attendees. So far, we have 1600 attendees registered and have several weeks for more to register.

The online registration at our website – www.electricalboard.org will remain open through August 24th. **We encourage attendees to register on-line before coming to the Expo.** If you don't, you will be filling out the same information while standing and there may be a line for **onsite registrations**.

There will be **several** Express Badge pickup lines available for those attendees that have their QR code (either digital or paper) ready to scan. Attendees will be given their badge and badge holder with a blue lanyard.

The **seminars speakers** are busy preparing their presentations for the seminar attendees. We have 13 seminars on the 2nd level and 7 seminars on the 1st level. The average attendance for the 13 seminars on the 2nd level is 218. The average in the room which holds 70 on 1st level is 58. You had to purchase a seminar pass to attend these seminars.

Annie and I also thank all the volunteers that will be helping us during this two-day event. They will be directing attendees through the registration lines, helping at the seminars by scanning badges, handing out pdh letters & handouts and moderating our seminars to keep them on time. We rely on these volunteers to run an efficient event.

LET'S MAKE ELECTRICAL EXPO 2023, THE BEST EVER. REGISTER AT www.electricalboard.org.

SEE YOU AT THE EXPO!!!

The Electrical Board officers and staff express our sincere condolences to family of **Frank Schwager**, retired from Fuller Sales passed away on July 21st.

CALENDAR OF EVENTS

See calendar on www.electricalboard.org

REGISTER NOW!!!

ELECTRICAL EXPO

We have 1600 already registered

August 23-24, 2023

At St. Charles Convention Center

- | | |
|------------|--|
| Sept. 12th | EBMI Education classes begin
See class booklet on our website |
| Sept. 18th | GOLFfest
At Crescent Farms Golf Course
3 Foursomes remain! |
| NOV. 30th | CHRISTMAS MIXER
at St. Charles Convention Center |

Call EBMI at 636-305-6434 for more information or to gain more information on any of our events or visit our website at www.electricalboard.org. You can also send an email to annie@electricalboard.org or bill@electricalboard.org.

UNDERSTANDING THE NATIONAL ELECTRICAL CODE (Based on 2023 N.E.C.)

WE HAVE 4 SPOTS LEFT IN THIS CLASS.

INSTRUCTOR: Michael Smith, Vision Electric

Call the office at 636-305-6434 to reserve your spot in this class.

***TUESDAY** - 20 Sessions

6:00-9:00 p.m.

Begins Sept. 12, 2023 and ends

Feb. 20, 2024*

COST: Advanced - registrations must be received 2-weeks prior to class start.

Cost is \$490 for Employees of Electrical Board member firms. Includes study manual, workbook with questions, certificate of completion OR attendance, and registration fee of \$100 which is non-refundable

ATTENDANCE PRIZE DRAWINGS AT THE EXPO

There are several ways for **ATTENDEES** to win a gift card by attending the Expo. Exhibitor personnel are NOT eligible to win these gift cards.

OUR DISTRIBUTOR PARTNERS (see below)

encouraged attendees to pre-register before August 1st. Those who do pre-register before August 1st **AND** attend the Expo will be in a drawing for one of the **48 - \$50 gift cards**. After the show, the EBMI will draw the winners and assign winners to each of our distributor partners who will then present the \$50 gift card to each winner.

- Agilix Solutions
- Butler Supply
- Cape Electrical Supply
- Centrex Electrical Supply Corp.
 - Crescent Electric Supply
- Fletcher-Reinhardt Company
 - Frost Supply
- Graybar Electric Company
 - Holt Electrical Supplies
 - Metro Electric Supply
- Springfield Electric Supply Co.
 - WESCO International

THE SHOW PROMOTION SUB-COMMITTEE will organize an hourly drawing during the 2-day event. The sign-in table for this hourly drawing will be in Booth #115. The earlier you sign in, the more opportunities that day you have to win, you can sign-up once per hour. Wednesday's entries will not be used in Thursday's drawing. If you are attending both days, you **MUST** sign-up both days.

Each hour of the show, a drawing will be held for four \$50 gift cards. (First drawing at 2 pm on Wednesday and 10:00 am on Thursday). The winners will be listed on a board at the booth. You can stop by the booth to see if you won. We will NOT announce the winners over the PA system. A person can only win one prize during the 2-day event. If someone wins on Wednesday, they have until 3:15 pm on Thursday to claim their gift card. **THE WINNER MUST BE PRESENT TO CLAIM THEIR GIFT CARD BY 3:15 PM ON AUGUST 24th – NO EXCEPTIONS.**

Photo ID will be required to claim prize and only given to the winner. There are **12 hours of show time - \$2,400 of gift cards** in the attendance prize drawings.

Electrical Representatives Organization (ERO)

also have a drawing \$150, \$100 and \$50 gift cards each day.

BRING A BUSLOAD OF ASSOCIATES AND CUSTOMERS TO THE EXPO!!!

Are you thinking about bringing a bus/van or even a carload of attendees from your location (must be 50 miles radius from St. Charles Convention Center?) If so, email bill@electricalboard.org soon! Show Promotion Committee has reimbursements for bus/van (minimum # will apply) and a drawing for cars with at least 4 attendees, so call us before August 16th (636-305-6434) if your company is planning to do this so we can coordinate with you. Information was sent to many distributors, but it's open to all companies.

NEW PRODUCTS

One of the exciting features of the Electrical Expo is being able to see all the new products available. We have received **73 new products** from our exhibitors which will be displayed at the show. What an opportunity for you to view these new products in one venue! We also will have tables near the escalators with information provided by the manufacturers on each new product. This area is accessible to attendees before the Expo opens on both days. Browse the product information and make a note of which products are a **MUST SEE** when the show opens. We will announce on August 23rd in the evening which two products and manufacturers are recipients of the New Product awards. They will be able to display the award on Wednesday night and all day Thursday at their booth.

BEST OF THE SHOW

We will also be recognizing manufacturers for their displays and how they interact with attendees. We have two categories – Single booth (5 recipients), 2 or more booths (3 recipient). As you walk around the booth area, who would you select?

These awards will also be presented on Wednesday evening, August 23rd.

ASK THE ELECTRICAL INSPECTORS

AUGUST 23rd ONLY

Table near Booth 604

St. Louis County (1-2 pm)

St. Louis County (3:30-4:30 pm)

Bring your CODE questions to us.

STEP FORWARD

Design professionals can **STEP FORWARD** and get the special punch card marked by the following participating manufacturers at the Electrical Expo. (The area representatives for the manufacturers will also be listed.) This special feature encourages the design community to visit their booths. A drawing for gift cards will be held after the Expo. All those successfully completing this activity will be entered into the drawing.

For more information call the EBMI Office at **636-305-6434**.

PARTICIPATING MANUFACTURERS

ABB Installation Products – Thomas & Betts /
Schaeffer Marketing Group

ABB Lightalarms / *Meglio & Associates*

Acuity Brands Lighting / *Saint Louis Lighting Group*

Ameren Missouri Efficient Electrification

American Midwest Power / *Schaeffer Marketing Group*

Atkore / *Meglio & Associates*

Cooper Lighting Solutions / *Lighting Associates*

Eaton Crouse-Hinds & B-Line Series / *Archway Electrical Sales*

Emerson-Appleton Group / *FISHCO Group*

Espen Technology / *Meglio & Associates*

Federal Signal Corp / *Casey Electric Sales*

H&H Metal Fabrication

Honeywell E-Mon / *Meglio and Associates*

MELTRIC Corporation / *Meglio & Associates*

Milbank Manufacturing / *Meglio & Associates*

Schneider Electric / *EDF*

Service Wire Company / *Meglio & Associates*

Siemens Smart Infrastructure

Signify / *Meglio & Associates*

Sportsbeams Lighting, Inc. / *Meglio & Associates*

Vertiv / *Electronic Support Systems*

Viscor / *Meglio & Associates*

THERE IS PLENTY TO DO AND SEE AT THE EXPO, BUT YOU MUST REGISTER ON-LINE AT www.electricalboard.org TO ATTEND.

ONCE REGISTERED YOU WILL RECEIVE A CONFIRMATION LETTER WITH A QR CODE. BRING THIS QR CODE TO THE REGISTRATION AREA TO SCAN AND PRINT YOUR BADGE.

WE ENCOURAGE YOU TO REGISTER FROM THE COMFORT OF YOUR OFFICE OR HOME INSTEAD OF STANDING IN LINE TO FILL OUT THE SAME INFORMATION. WE ONLY HAVE ONE LAPTOP AVAILABLE FOR ONSITE REGISTRATIONS.

THERE ARE SIX EXPRESS LANES TO SCAN AND PRINT YOUR BADGE.

WHY WAIT, REGISTER TODAY AT www.electricalboard.org or click on QR code below!



QR code takes you to our website to register

www.electricalboard.org

INDUSTRY NEWS

McCarthy Building Companies are pleased to announce that **Christopher Arb** has joined the organization as Senior Business Development Manager

ELECTRICAL EXPO

August 23-34

At St. Charles Convention Center

SHOW HOURS

Wednesday – 1 to 7 pm

Thursday – 9 am to 4 pm

POSITION AVAILABLE

4223 - ELECTRICAL SALES REPRESENTATIVE

Location: Missouri, Kansas, Iowa, Nebraska

We are seeking an experienced Electrical Sales Representative to join our team and call on current, and new, customers in the states of MO, KS, IA and NE. The ideal candidate will have a proven track record of successful sales in the electrical industry, a deep understanding of electrical products and services, and excellent communication skills.

Full details at www.electricalboard.org . If you are interested in this opportunity and meet the qualifications, please submit your resume and cover letter to Mike Skovran at miskovran@emspartnersinc.com. We look forward to hearing from you!

5123 – ESTIMATOR AND PROJECT MANAGER

Pyramid Electrical Contractors is seeking an estimator and project manager, each with a minimum five years experience for the St. Louis/Metro East area. A strong understanding of McCormick estimating software and commercial experience are preferred.

Please send your resume to Mike Kemper at mkemper@pyramidelectrical.com.

6123 – ASSOCIATION PRESIDENT

The Electrical Board of Missouri and Illinois (EBMI) was founded in 1909 representing the many segments of the Electrical Industry. The staff consists of two full-time employees: President and Executive Assistant. Our mission is to provide programs and services that educate, communicate and connect our members, the community and our evolving industry.

EBMI is eager to identify a hands-on association executive who is prepared to build upon the current successes of the Association. The successful candidate will serve as EBMI President, overseeing the operations and activities of the Association. Reporting directly to the Board of Directors, this position administers and implements Board policy and maintains an effective staff and volunteer-base to assure attainment of the Association's goals. With a staff size of two, the President will be intimately involved in the day-to-day operations of the Association.

The ideal candidate for this position is a highly motivated, results-driven executive who exudes passion for our mission. Working in a small office, this is a very hands-on position requiring a candidate who is self-directed and willing to get the job done.

Interested in applying?

Please send your resume to resumes@electricalboard.org.

An Equal Opportunity Employer

POSITION WANTED

6A23- IT POSITION

Individual seeking a full-time position in Information Science and Technology where my education and skills will benefit the company and contribute to its long-term growth and success. Skills include SAP Analytics Cloud; SAS Viya; Eclipse; Java; Word, Excel and Powerpoint. Call EBMI for resume.

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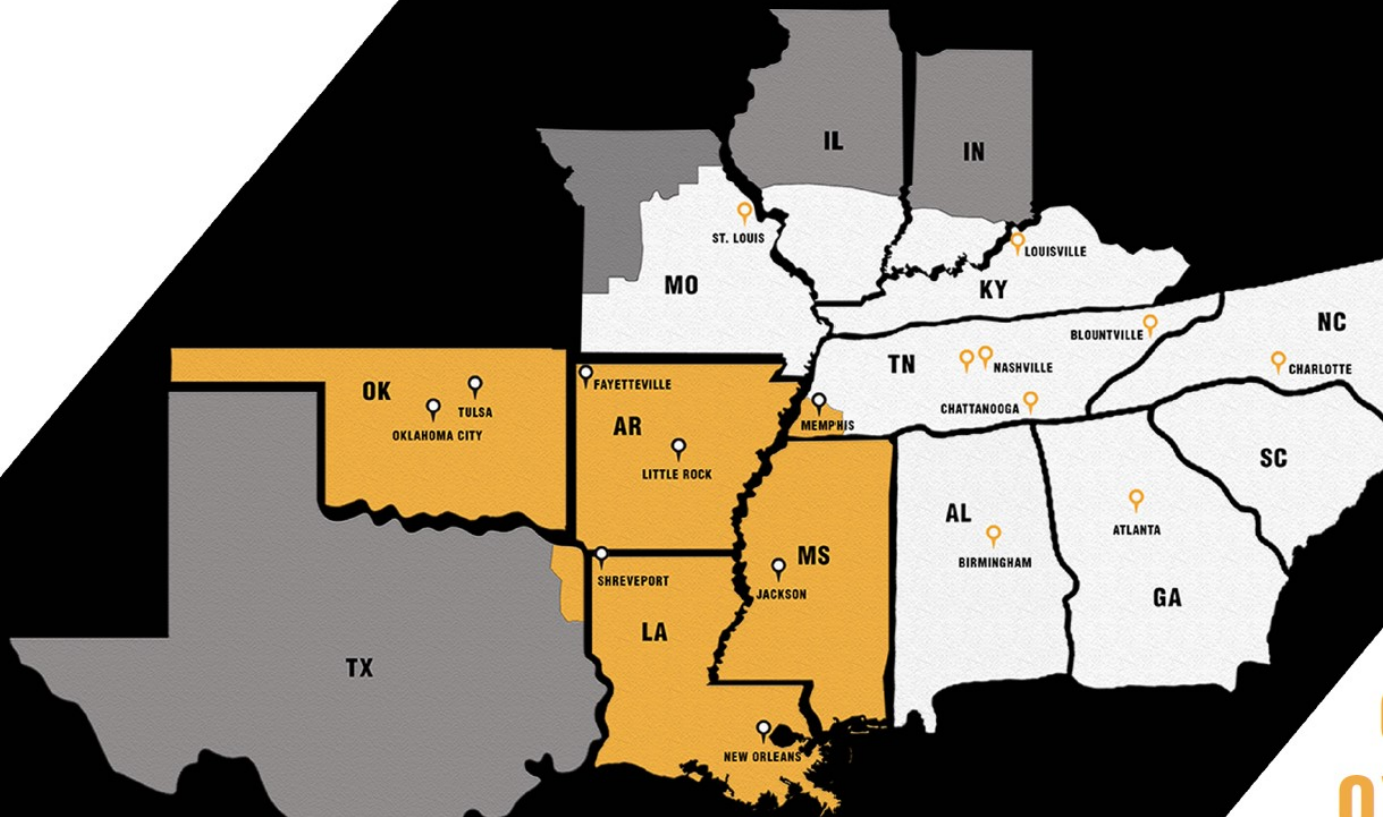
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GOLFfest is a FUNfest!

MONDAY, SEPTEMBER 18, 2023 FOURSOME RESERVATION

<https://form.jotform.com/71766087011152>

Only 3 foursomes remain

***TO CONFIRM YOUR FOURSOME, CLICK ON JOTFORM LINK ABOVE TO MAKE IT SIMPLER!!!** Or ...you can scan/email this form to annie@electricalboard.org. It's important you complete ALL information regarding extra contests in box below. If emailing only to confirm a foursome, please list whether you want Skins, Mulligans, Tiger, Putting (12 or 24), sponsorship (full/shared) or attendance prize.....THIS IS NEEDED WHEN SENDING OUT INVOICES as each company is different.

***All payments must be received prior to September 1st.** If interested, you MUST DO skins, mulligans, putting, tiger IN ADVANCE IF YOU WANT IT, SO we need to have this form for your foursome by the deadline. It's easier for your company if you include ALL on one invoice, but you can wait until later if necessary. Thanks for your assistance.

a) **GOLF, BOX LUNCH & DINNER** _____ @ \$640 per FOURSOME \$ _____

SPECIAL EVENTS LISTED (1-4) below are OPTIONAL, but they are an ADDITIONAL COST. This year, all of the following contests MUST BE DONE IN ADVANCE. Please check all that apply below!

*****For invoice purposes, do you want us to: itemize to show golf & contests, etc. show only 1 total for all.*****

1) **SKINS GAME** @ \$20 PER FOURSOME YES NO \$ _____

2) **MULLIGANS** @ \$25 PER FOURSOME YES NO \$ _____

3) **TIGER HOLE** @ \$20 PER FOURSOME YES NO \$ _____

(Tiger Hole- pay \$20 and your foursome hits 2nd shot from 150 yards out on Hole#11.)

4) **10' PUTTING CONTEST** (One free putt will be given to each per person)

Do you want **additional putts** (in addition to the free one)? YES NO

*** 12 @ \$10 **OR** 24 @ \$20 per foursome \$ _____

Put TOTAL FOR YOUR FOURSOME (adding in any of the optional special events) \$ _____

***** In addition to above, let us know if you want a sponsorship OR will donate a prize.**

b) **SPONSORSHIPS** (Please fill out company name below, and check whether you want a full or shared hole sponsorship.)

FULL Hole Sponsorship @ \$200.00 **SOLD OUT** \$ _____

(

SHARE Hole Sponsorship @ \$100.00 \$ _____

(Your company's name, along with one or more companies, will be placed at one of the tees or greens.)

COMPANY NAME FOR HOLE SPONSORSHIP: _____

(Please type or print company name as you want it to appear on the sign)

c) **ATTENDANCE PRIZE DONATION (optional) - ** CONTINUING FOR 2023****

Many of our golfers prefer to do the prize donation this way (as we began during covid), so we are keeping this format. We are asking for \$25 to be donated to the attendance prize fund. **EBMI staff will purchase gift cards to put one prize in EACH foursome's packet.** It allows your foursome to have a fun contest between your group on the course and winner receives the gift card. Your company name will be listed on that gift card and on donors listing at dinner.

Yes, we will donate \$25 and add to our invoice. Sorry, we cannot donate this year. \$ _____

TOTAL DUE FOR A, B & C \$ _____

PLEASE CHECK ONE: CHECK WILL BE MAILED SEND INVOICE

WE WILL CALL EBMI, 636/305-6434 TO PAY BY VISA, MASTERCARD OR AMERICAN EXPRESS

For dinner only OR to volunteer as a judge:

DINNER ONLY _____ @ \$20.00 per person (for NON-golfers) \$ _____

GOLFfest VOLUNTEER (Judge) **CHOOSE SHIFT:** 12:00 noon. - 3:30 p.m. **or** 3:15 - 6:00 p.m.

NAME (PLEASE PRINT OR TYPE)

COMPANY

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PHONE

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www.ero.stl.com



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GOLFfest
September 18, 2023
At Crescent Farms Golf Course
ONLY 4 FOURSOMES REMAIN

Registration form included in this FLASH or
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<https://form.jotform.com/71766087011152>

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